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# THE Machinery Monitor

The Official Newsletter of Livingston Machinery Company

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## A Note from Earl



Earl and Sharon Livingston

Dear Friends,

As all of you know, it has been a wild year of weather in 2007. We had one of the wettest springs in Oklahoma history, which had its high points and its lows. Crops grew at record rates and ponds that had been dry or low for several years are now bursting at the seams. Grass pasture for Cattle looks better than it has ever looked in September.

However, along with this came substantial flooding and tough conditions for putting up the first couple cuttings of hay and as a result of the flooding, some hay fields were completely lost. As you also know we were busier than we have ever been here at Livingston Machinery this summer. We regret that we did not get to everyone on the mobile shop as early as we wanted, but hope that we can overcome that by pledging to you our dedication to continue improving and expanding to meet your growing needs.

On that note, we have added several technicians to our staff here at Chickasha and as you may have heard, we are also opening a third location in Altus, Oklahoma to help serve the demands of Southwest Oklahoma and Northwest Texas.

There have been many changes at Livingston Machinery Company over the past summer. As most of our customers and friends have heard by now, Steve Norvell left our staff in late May to manage a competitor's dealership. We were all sad to see Steve leave after more than 10 years of dedicated service. His positive attitude, loud laughs and big burly grin will be missed. However, we are also excited for Steve and would never begrudge him the opportunity to better himself and his family.

On a related note, Shawn Skaggs was named to the position of General Manager here at our Chickasha store in June of this year. Shawn has worked for us in sales for the past six years and has also held the title of Finance Manager, Systems Administrator, and is responsible for our advertising, website and this newsletter. Some of you may not be as familiar with Shawn as he works behind the scenes as often as not, but I can assure you he is dedicated to continuing the LMC tradition of service and quality.

Mike Boyd was promoted to Manager of our Seeding and Tillage Division. Mike has 13 years with LMC and has been the top Sunflower salesman in North America 6 years in a row.

We have also hired Kyle Kennedy to come to work for us in the sales department. Kyle worked for one of our green competitors for a few years before joining the Livingston Machinery team. Over the summer Kyle has proven himself to be a hard working, capable mature young man with plenty of drive and dedication.

My son, Michael Livingston, whom many of you already know, is also joining the sales department after gaining experience in both the parts and service department and will be a valued member of our sales force.

As you can see, it has been a year of change here at Livingston Machinery. Change in weather and a few changes in personnel, but one thing that never changes is Livingston Machinery's dedication to you, our customer and an uncommon level of service. As always, we thank you for your patronage and look forward to serving your needs in the future.

Sincerely,  
Earl Livingston  
Livingston Machinery Co.

[www.bigbalerusa.com](http://www.bigbalerusa.com)

## LMC Now in Altus

Earl Livingston, owner of Livingston Machinery Company recently announced the opening of a third company location in Altus, Oklahoma. "We decided to open this new location in Altus to better serve our customers in Southwest Oklahoma, and the North and West Texas areas," said Livingston. "We see a growing demand for quality machinery, parts and service in those areas, plus we have a great customer base operating there already." Livingston said area customers will be able to save time and money when shopping for equipment, parts or service with the additional location.

The new store is located at 3003 East Broadway in the old Yates Implement building on the east side of Altus on Highway 62. The facility has been remodeled and re-tooled and now open for business.

Earl Livingston was proud to announce a great staff lineup that is excited to get the new location up and running quickly. Mike Gosa of Tipton, Oklahoma has been selected as the General Manager of the store. Don Haskett and Lakin Miller will assist customers in the selection of new or preowned equipment and machinery.

Craig Harms moves from the Chickasha store to serve as service manager for the new location and James Wooten and Michael Reed are welcomed to the Livingston Service Team.

The parts department will be headed by Lonnie Terbush and Kip Knox will assist, while Jaime Schrick will be the receptionist and help during busy times in parts as well.

Donna Dunn will be handling accounting and other office duties. There are sure to be more additions to the Altus Team along the way.

Livingston Machinery in Altus will carry the same great Massey-Ferguson, Hesston Series, Sunflower Series, Buhler Versatile, MacDon, Krone, Valtra, Rowse, H&S, Gehl and Manitou lines that are carried in Chickasha.

Additional lines in Altus will include Gleaner Combines, Fendt Tractors and AGCO Branded products.

Equipment and parts are arriving every day and the staff is ready to be your best option for agricultural and construction equipment in Southwest Oklahoma, Livingston noted.

"We welcome customers now and a grand opening celebration is being planned in the near future," said Livingston. "Come on in and see us."

The dealership can be reached at 1-580-482-1005 or toll free at 1-877-600-1005.

